LEGISLATIVE COMMITTEE MINUTES

HB1416

Bill as Introduced

HB 1416 – AS INTRODUCED

2014 SESSION

14-2158
05/04

HOUSE BILL ***1416***

AN ACT establishing a state economic development plan and process.

SPONSORS: Rep. Cebrowski, Hills 7; Rep. Abrami, Rock 19; Rep. Borden, Rock 24; Rep. Emerick, Rock 21; Rep. Flanagan, Hills 26; Rep. Kaen, Straf 5; Rep. Rappaport, Coos 1; Rep. Tucker, Rock 23; Rep. Wazlaw, Rock 29; Rep. S. Chandley, Hills 22; Sen. Cataldo, Dist 6; Sen. Woodburn, Dist 1; Sen. Sanborn, Dist 9; Sen. Prescott, Dist 23

COMMITTEE: Commerce and Consumer Affairs

ANALYSIS

This bill directs the division of economic development to develop a state economic development strategy and plan.

Explanation: Matter added to current law appears in ***bold italics.***
Matter removed from current law appears ~~[in brackets and struckthrough.]~~
Matter which is either (a) all new or (b) repealed and reenacted appears in regular type.

HB 1416 – AS INTRODUCED

14-2158
05/04

STATE OF NEW HAMPSHIRE

In the Year of Our Lord Two Thousand Fourteen

AN ACT establishing a state economic development plan and process.

Be it Enacted by the Senate and House of Representatives in General Court convened:

1 Purpose. The purpose of the economic development plan and process is to stimulate both economic and jobs growth through the application of sound operating practices, utilizing available resources, to enhance and preserve the welfare of New Hampshire citizens, business and industry, and state government. The plan will provide a blueprint that functions as a continuing process from which systematic and sustainable economic development initiatives are developed and executed in response to current and anticipated economic circumstances. The plan is to be used by the division of economic development, and others as identified, as a guide to deliver economic development services.

2 Findings. Whereas the general court finds that:

I. This is an opportunity to strengthen the health of the state's economy and improve employment opportunities which are of primary concern to New Hampshire citizens.

II. This is an opportunity to embed in New Hampshire's culture a continuing and comprehensive process for the making and maintenance of a statewide economic development strategy and plan that responds to the needs of the state and business and industry, and to the changing conditions and dynamics of the national and international economy.

III. This is an opportunity for New Hampshire to compete more effectively with other states for economic investment and development.

IV. This is an opportunity for the department of resources and economic development, and the division of economic development, to more effectively lead the state's economic development and be responsive to, and support, the needs of other public and private entities throughout the state that are engaged in economic development.

3 New Subdivision; State Economic Development Strategy and Plan. Amend RSA 12-A by inserting after section 61 the following new subdivision:

State Economic Development Strategy and Plan

12-A:62 State Economic Development Strategy and Plan. The division of economic development, with input and assistance from the economic development advisory council established under RSA 12-A:22-a and other public and private organizations with whom it chooses to work, shall develop a rolling 2-year state economic development strategy and operating plan. The plan shall reflect the fact that there are local and regional entities charged with economic development in the state and shall identify and work to support those efforts.

12-A:63 Definitions. In this subdivision:

I. "Plan" means an on-going working management document that identifies strategies and activities, and the progress thereof, designed to expand the state's economic base and strengthen the economic health of New Hampshire, based on the needs of the state and of business and industry. The plan shall identify specific actions, and the responsibilities, rationales, timeframes, resources required, barriers if any, and the tracking and reporting of outcomes associated with those actions.

II. "Strategy" means an overall direction or course that identifies how the state will convey its value to the business and industry community, how it will leverage its strengths and assets, and the broad themes it will emphasize that are attractive to retaining and recruiting business and industry.

12-A:64 Goals and Objectives. The plan shall identify both qualitative goals and quantitative objectives for the 2-year period and shall track measureable results so as to be able to assess the plan. Goals and objectives may be added, amended, or deleted as both existing and emerging economic conditions and opportunities warrant. The plan shall also benchmark key economic indicators, comparing New Hampshire to its neighboring states.

12-A:65 Content of the State Economic Development Strategy and Plan.

I. The following, as a minimum, shall be considered in constructing the economic development strategy and plan:

(a) Consideration of the entire state.

(b) An analysis, relative to business and industry, of New Hampshire strengths and advantages, and how they will be leveraged; analysis of weaknesses and obstacles, and suggestions on how to remedy or mitigate them; identification of opportunities and how to take advantage and benefit from them; and identification of threats and how to meet and deter them. The analysis, where appropriate, should suggest ownership of its various elements.

(c) A needs forecast, based on research from both existing and targeted business and industry, that identifies issues and suggested initiatives so as to strengthen New Hampshire as a business and industry destination and to reinforce retention.

(d) Identification of economic, demographic, and other trends which may have both short-term and long-term influence on the economy of the state.

(e) The identification of business sectors that are of current importance to the state's economy and to the state's global business image, and development of specific strategies to promote the development of such sectors; and the identification of new industries that can be developed in New Hampshire and the rationale for their identification.

(f) Identification of how economic development ideas, advice, and information from relevant entities throughout the state will be solicited to strengthen strategies and plans; and how potential partners for the implementation of the strategies and plans, including, without limitation, the United States Commerce Department, local governments, regional planning commissions,

regional economic development corporations, chambers of commerce, business associations, investors and other relevant entities will be integrated and engaged. Other states should also be studied to build an understanding of best practices that may be emulated.

(g) Innovative programs to position and market the state to aid business recruitment and retention.

(h) Economic performance metrics, to include the previous 3 fiscal years and objectives for the 2 years covered by the plan. Such metrics shall be contained in a state economic dashboard, updated and published not less than quarterly.

(i) Inter-department protocols or agreements with selected state agencies in developing and executing relevant elements of the economic development strategies, plans, and programs.

(j) Identification of how the state will petition for and receive moneys, such as grants, to be used for economic development activities.

(k) Consideration of how workforce education and training in cooperation with the university system, the community college system, private colleges and universities, and other workforce training organizations will be leveraged and enhanced.

(l) Provisions for export growth and how relationships will be fostered with New Hampshire's export-related service providers and with the Commerce Department's International Trade Administration; and provisions to improve the state's image as a destination for foreign business investment and location with overseas entities.

(m) Recommendations to the governor and legislature to add, delete, or modify state statutes, regulations, and administrative rules for the benefit of economic development.

(n) Provision to identify and carry out other economic development activities that the governor or the commissioner of the department of resources and economic development may request.

II. The governor, the commissioner of the department of resources and economic development, or the legislature may from time to time establish a commission or committee, as an adjunct to the division of economic development, to work on exceptionally problematic needs associated with economic development.

12-A:66 Annual Report. The division of economic development shall complete the initial state economic development strategy and plan by December 31, 2014, and submit the plan to the governor, the senate president, senate majority leader, senate minority leader, the speaker of the house of representatives, house majority leader, and house minority leader. On or before December 31 each year thereafter the division shall similarly provide results and validation from the closing calendar year and a comprehensive update of the plan so that each annual report shall extend the time frame of the plan by one year, thereby ensuring that a 2-year plan is always in effect.

4 State Development Plan; Reference Added. Amend RSA 9-A:1, III(b)(6) to read as follows:

(6) An economic development section which proposes actions and policies to suit the state's economic goals and needs, based on the current and projected economic strengths and weaknesses. ***The section shall reference the state economic development strategy and plan developed under RSA 12-A:62.***

5 Economic Development Program Plan; Reference Added. Amend RSA 12-A:22, VII to read as follows:

VII. Prepare a written economic development program plan [~~which integrates the various development programs and responsibilities assigned to the division. The program plan shall be consistent with the policies and priorities established in the state development plan required by RSA 9-A~~] ***as required by RSA 12-A:62.***

6 Economic Development Advisory Council. Amend RSA 12-A:22-a, I to read as follows:

I. There is established an economic development advisory council to assist the division of economic development [~~to assist in establishing goals, measurements, and strategic planning efforts related to economic development. The council shall provide a mechanism for the private sector to advise the division of trends and needs and to disseminate information among public and private sector units. Council members shall act as advocates and work to educate businesses, citizens, and communities on the benefits of economic development~~] ***in creating and sustaining a continuing state economic development plan and process.***

7 Effective Date. This act shall take effect upon its passage.

Amendments

Rep. Cebrowski, Hills. 7
February 18, 2014
2014-0600h
05/08

Amendment to HB 1416

Not Adopted

Amend the bill by replacing all after the enacting clause with the following:

1 Purpose. The purpose of the economic development plan and process is to stimulate both economic and jobs growth through the application of sound operating practices, utilizing available resources, to enhance and preserve the welfare of New Hampshire citizens, business and industry, and state government. The plan will provide a blueprint that functions as a continuing process from which systematic and sustainable economic development initiatives are developed and executed in response to current and anticipated economic circumstances. The plan is to be used by the division of economic development, and others as identified, as a guide to deliver economic development services.

2 Findings. Whereas the general court finds that:

I. This is an opportunity to strengthen the health of the state's economy and improve employment opportunities which are of primary concern to New Hampshire citizens.

II. This is an opportunity to embed in New Hampshire's culture a continuing and comprehensive process for the making and maintenance of a statewide economic development strategy and plan that responds to the needs of the state and business and industry, and to the changing conditions and dynamics of the national and international economy.

III. This is an opportunity for New Hampshire to compete more effectively with other states for economic investment and development.

IV. This is an opportunity for the department of resources and economic development, and the division of economic development, to more effectively lead the state's economic development and be responsive to, and support, the needs of other public and private entities throughout the state that are engaged in economic development.

3 New Subdivision; State Economic Development Strategy and Plan. Amend RSA 12-A by inserting after section 61 the following new subdivision:

State Economic Development Strategy and Plan

12-A:62 State Economic Development Strategy and Plan. The division of economic development, with input and assistance from the economic development advisory council established under RSA 12-A:22-a and other public and private organizations with whom it chooses to work, shall develop a rolling 2-year state economic development strategy and operating plan. The plan shall

reflect the fact that there are local and regional entities charged with economic development in the state and shall identify and work to support those efforts.

12-A:63 Definitions. In this subdivision:

I. "Plan" means an on-going working management document that identifies strategies and activities, and the progress thereof, designed to expand the state's economic base and strengthen the economic health of New Hampshire, based on the needs of the state and of business and industry. The plan shall identify specific actions, and the responsibilities, rationales, timeframes, resources required, barriers if any, and the tracking and reporting of outcomes associated with those actions.

II. "Strategy" means an overall direction or course that identifies how the state will convey its value to the business and industry community, how it will leverage its strengths and assets, and the broad themes it will emphasize that are attractive to retaining and recruiting business and industry.

12-A:64 Goals and Objectives. The plan shall identify both goals and objectives for the 2-year period and shall track measureable results so as to be able to assess the plan. Goals and objectives may be added, amended, or deleted as both existing and emerging economic conditions and opportunities warrant. The plan shall also benchmark key economic indicators.

12-A:65 Content of the State Economic Development Strategy and Plan.

I. The following, as a minimum, shall be considered in constructing the economic development strategy and plan:

(a) Consideration of the entire state.

(b) An analysis, led by the economic development advisory council, relative to business and industry, of New Hampshire strengths and advantages, and how they will be leveraged; analysis of weaknesses and obstacles, and suggestions on how to remedy or mitigate them; identification of opportunities and how to take advantage and benefit from them; and identification of threats and how to meet and deter them. The analysis, where appropriate, should suggest ownership of its various elements.

(c) A needs forecast, based on research from both existing and targeted business and industry, that identifies issues and suggested initiatives so as to strengthen New Hampshire as a business and industry destination and to reinforce retention.

(d) Identification of economic, demographic, and other trends which may have both short-term and long-term influence on the economy of the state.

(e) The identification of business sectors that are of strategic importance to the state's economy and to the state's global business image, and development of specific strategies to promote the development of such sectors; and an analysis of new industries that can be targeted in New Hampshire and the rationale for their identification.

(f) Identification of how economic development ideas, advice, and information from relevant entities throughout the state will be solicited to strengthen strategies and plans; and how

potential partners for the implementation of the strategies and plans, including, without limitation, the United States Commerce Department, local governments, regional planning commissions, regional economic development corporations, chambers of commerce, business associations, investors and other relevant entities will be integrated and engaged. Other states should also be studied to build an understanding of best practices that may be emulated.

(g) Innovative programs to position and market the state to aid business recruitment and retention.

(h) Economic performance metrics, to include the previous 3 fiscal years and objectives for the 2 years covered by the plan. Such metrics shall be contained in a state economic dashboard and updated regularly.

(i) Inter-department agreements with selected state agencies recognizing their role in economic development strategies, plans, and programs.

(j) Identification of how the state will petition for and receive moneys, such as grants, to be used for economic development activities.

(k) Consideration of how workforce education and training in cooperation with the university system, the community college system, private colleges and universities, and other workforce training organizations will be leveraged and enhanced.

(l) Provisions for export growth and how relationships will be fostered with New Hampshire's export-related service providers and with the Commerce Department's International Trade Administration; and provisions to improve the state's image as a destination for foreign business investment and location with overseas entities.

(m) Identification of a division liaison to communicate needs to the general court for the benefit of economic development.

(n) Provision to identify and carry out other economic development activities that the governor or the commissioner of the department of resources and economic development may request.

II. The governor, the commissioner of the department of resources and economic development, or the legislature may from time to time establish a commission or committee, as an adjunct to the division of economic development, to work on exceptionally problematic needs associated with economic development.

12-A:66 Annual Report. The division of economic development shall complete the initial state economic development strategy and plan by December 31, 2014, and submit the plan to the governor, the senate president, senate majority leader, senate minority leader, the speaker of the house of representatives, house majority leader, and house minority leader. On or before December 31 each year thereafter the division shall similarly provide results and validation from the closing calendar year and a comprehensive update of the plan so that each annual report shall extend the time frame of the plan by one year, thereby ensuring that a 2-year plan is always in effect.

4 State Development Plan; Reference Added. Amend RSA 9-A:1, III(b)(6) to read as follows:

(6) An economic development section which proposes actions and policies to suit the state's economic goals and needs, based on the current and projected economic strengths and weaknesses. ***The section shall reference the state economic development strategy and plan developed under RSA 12-A:62.***

5 Economic Development Program Plan; Reference Added. Amend RSA 12-A:22, VII to read as follows:

VII. Prepare a written economic development program plan [~~which integrates the various development programs and responsibilities assigned to the division. The program plan shall be consistent with the policies and priorities established in the state development plan required by RSA 9-A~~] ***as required by RSA 12-A:62.***

6 Economic Development Advisory Council. Amend RSA 12-A:22-a, I to read as follows:

I. There is established an economic development advisory council to assist the division of economic development [~~to assist in establishing goals, measurements, and strategic planning efforts related to economic development. The council shall provide a mechanism for the private sector to advise the division of trends and needs and to disseminate information among public and private sector units. Council members shall act as advocates and work to educate businesses, citizens, and communities on the benefits of economic development~~] ***in creating and sustaining a continuing state economic development plan and process.***

7 Effective Date. This act shall take effect upon its passage.

Rep. Cebrowski, Hills. 7
February 28, 2014
2014-0760h
04/09

Not Adopted

Amendment to HB 1416

Amend the title of the bill by replacing it with the following:

AN ACT establishing an economic development plan and process for the division of economic development.

Amend the bill by replacing all after the enacting clause with the following:

1 Purpose. The purpose of the economic development plan and process is to stimulate both economic and jobs growth through the application of sound operating practices, utilizing available resources, to enhance and preserve the welfare of New Hampshire citizens, business and industry, and state government. The plan will provide a blueprint that functions as a continuing process from which systematic and sustainable economic development initiatives are developed and executed in response to current and anticipated economic circumstances. The plan is to be used by the division of economic development, and others as identified, as a guide to deliver economic development services.

2 Findings. Whereas the general court finds that:

I. This is an opportunity to strengthen the health of the state's economy and improve employment opportunities which are of primary concern to New Hampshire citizens.

II. This is an opportunity to embed in New Hampshire's culture a continuing process for the making and maintenance of an economic development strategy and plan that responds to the needs of the state and business and industry, and to the changing conditions and dynamics of the national and international economy.

III. This is an opportunity for New Hampshire to compete more effectively with other states for economic investment and development.

IV. This is an opportunity for the department of resources and economic development, and the division of economic development, to more effectively lead the state's economic development and be responsive to, and support, the needs of other public and private entities throughout the state that are engaged in economic development.

3 New Subdivision; Economic Development Strategy and Plan. Amend RSA 12-A by inserting after section 61 the following new subdivision:

Economic Development Strategy and Plan

12-A:62 Economic Development Strategy and Plan. The division of economic development, with input and assistance from the economic development advisory council established under RSA 12-A:22-a and other public and private organizations with whom it chooses to work, shall develop a rolling 2-year economic development strategy and operating plan. The plan shall reflect the fact that there are local and regional entities charged with economic development in the state and shall identify and work to support those efforts.

12-A:63 Definitions. In this subdivision:

I. "Plan" means an on-going management operating document that identifies strategies and activities, and the progress thereof, designed to expand the state's economic base and strengthen the economic health of New Hampshire, based on the needs of the state and of business and industry. The plan shall identify specific actions, and the responsibilities, rationales, timeframes, resources required, barriers if any, and the tracking and reporting of outcomes associated with those actions.

II. "Strategy" means an overall direction or course that identifies how the division will convey the state's value to the business and industry community, how it will leverage its strengths and assets, and the broad themes it will emphasize that are attractive to retaining and recruiting business and industry.

12-A:64 Goals and Objectives. The plan shall identify both goals and objectives for the 2-year period and shall track measureable results so as to be able to assess the plan. Goals and objectives may be added, amended, or deleted as both existing and emerging economic conditions and opportunities warrant. The plan shall also benchmark key economic indicators.

12-A:65 Content of the Economic Development Strategy and Plan.

I. The following, as a minimum, shall be considered in constructing the economic development strategy and plan:

(a) Consideration of the entire state.

(b) An analysis, led by the economic development advisory council, relative to business and industry, of New Hampshire strengths and advantages, and how they will be leveraged; analysis of weaknesses and obstacles, and suggestions on how to remedy or mitigate them; identification of opportunities and how to take advantage and benefit from them; and identification of threats and how to meet and deter them. The analysis, where appropriate, should suggest ownership of its various elements.

(c) A needs forecast, based on research from both existing and targeted business and industry, that identifies issues and suggested initiatives so as to strengthen New Hampshire as a business and industry destination and to reinforce retention.

(d) Identification of economic, demographic, and other trends which may have both short-term and long-term influence on the economy of the state.

(e) The identification of business sectors that are of strategic importance to the state's economy and to the state's global business image, and development of specific strategies to promote

the development of such sectors; and an analysis of new industries that can be targeted in New Hampshire and the rationale for their identification.

(f) Identification of how economic development ideas, advice, and information from relevant entities throughout the state will be solicited to strengthen strategies and plans; and how potential partners for the implementation of the strategies and plans, including, without limitation, the United States Commerce Department, local governments, regional planning commissions, regional economic development corporations, chambers of commerce, business associations, investors and other relevant entities will be integrated and engaged. Other states should also be studied to build an understanding of best practices that may be emulated.

(g) Innovative programs to position and market the state to aid business recruitment and retention.

(h) Economic performance metrics, to include the previous 3 fiscal years and objectives for the 2 years covered by the plan. Such metrics shall be contained in a state economic dashboard and updated regularly.

(i) Inter-department agreements with selected state agencies recognizing their role in economic development strategies, plans, and programs.

(j) Identification of how the state will petition for and receive moneys, such as grants, to be used for economic development activities.

(k) Consideration of how workforce education and training in cooperation with the university system, the community college system, private colleges and universities, and other workforce training organizations will be leveraged and enhanced.

(l) Provisions for export growth and how relationships will be fostered with New Hampshire's export-related service providers and with the Commerce Department's International Trade Administration; and provisions to improve the state's image as a destination for foreign business investment and location with overseas entities.

(m) Identification of a division liaison to communicate needs to the general court for the benefit of economic development.

(n) Provision to identify and carry out other economic development activities that the governor or the commissioner of the department of resources and economic development may request.

II. The governor, the commissioner of the department of resources and economic development, or the legislature may from time to time establish a commission or committee, as an adjunct to the division of economic development, to work on exceptionally problematic needs associated with economic development.

12-A:66 Annual Report. The division of economic development shall complete the economic development strategy and plan by December 31, 2014, and submit the plan to the governor, the senate president, senate majority leader, senate minority leader, the speaker of the house of

representatives, house majority leader, and house minority leader. On or before December 31 each year thereafter the division shall similarly provide results and validation from the closing calendar year and a comprehensive update of the plan so that each annual report shall extend the time frame of the plan by one year, thereby ensuring that a 2-year plan is always in effect.

4 State Development Plan; Reference Added. Amend RSA 9-A:1, III(b)(6) to read as follows:

(6) An economic development section which proposes actions and policies to suit the state's economic goals and needs, based on the current and projected economic strengths and weaknesses. ***The section shall reference the economic development operating plan and process developed by the division of economic development under RSA 12-A:62.***

5 Economic Development Program Plan; Reference Added. Amend RSA 12-A:22, VII to read as follows:

VII. Prepare a written economic development [~~program~~] ***operating*** plan [~~which integrates the various development programs and responsibilities assigned to the division. The program plan shall be consistent with the policies and priorities established in the state development plan required by RSA 9-A~~] ***and process as required by RSA 12-A:62.***

6 Economic Development Advisory Council. Amend RSA 12-A:22-a, I to read as follows:

I. There is established an economic development advisory council to assist the division of economic development [~~to assist in establishing goals, measurements, and strategic planning efforts related to economic development. The council shall provide a mechanism for the private sector to advise the division of trends and needs and to disseminate information among public and private sector units. Council members shall act as advocates and work to educate businesses, citizens, and communities on the benefits of economic development~~] ***in creating and sustaining a continuing state economic development operating plan and process.***

7 Effective Date. This act shall take effect upon its passage.

2014-0760h

AMENDED ANALYSIS

This bill directs the division of economic development to develop and maintain an economic development operating plan and process

Rep. Cebrowski, Hills. 7
March 4, 2014
2014-0827h
05/04

Amendment to HB 1416

Amend the title of the bill by replacing it with the following:

AN ACT establishing an economic development plan and process for the division of economic development.

Amend the bill by replacing all after the enacting clause with the following:

1 Purpose. The purpose of the economic development plan and process is to stimulate both economic and jobs growth through the application of sound operating practices, utilizing available resources, to enhance and preserve the welfare of New Hampshire citizens, business and industry, and state government. The plan will provide a blueprint that functions as a continuing process from which systematic and sustainable economic development initiatives are developed and executed in response to current and anticipated economic circumstances. The plan is to be used by the division of economic development, and others as identified, as a guide to deliver economic development services.

2 Findings. Whereas the general court finds that:

I. This is an opportunity to strengthen the health of the state's economy and improve employment opportunities which are of primary concern to New Hampshire citizens.

II. This is an opportunity to embed in New Hampshire's culture a continuing process for the making and maintenance of an economic development strategy and plan that responds to the needs of the state and business and industry, and to the changing conditions and dynamics of the national and international economy.

III. This is an opportunity for New Hampshire to compete more effectively with other states for economic investment and development.

IV. This is an opportunity for the department of resources and economic development, and the division of economic development, to more effectively lead the state's economic development and be responsive to, and support, the needs of other public and private entities throughout the state that are engaged in economic development.

3 New Subdivision; Economic Development Strategy and Plan. Amend RSA 12-A by inserting after section 61 the following new subdivision:

Economic Development Strategy and Plan

12-A:62 Economic Development Strategy and Plan. The division of economic development, with input and assistance from the economic development advisory council established under RSA 12-A:22-a and other public and private organizations with whom it chooses to work, shall develop a rolling 2-year economic development strategy and operating plan. The plan shall reflect the fact that there are local and regional entities charged with economic development in the state and shall identify and work to support those efforts.

12-A:63 Definitions. In this subdivision:

I. "Plan" means an on-going management operating document that identifies strategies and activities, and the progress thereof, designed to expand the state's economic base and strengthen the economic health of New Hampshire, based on the needs of the state and of business and industry. The plan shall identify specific actions, and the responsibilities, rationales, timeframes, resources required, barriers if any, and the tracking and reporting of outcomes associated with those actions.

II. "Strategy" means an overall direction or course that identifies how the division will convey the state's value to the business and industry community, how it will leverage its strengths and assets, and the broad themes it will emphasize that are attractive to retaining and recruiting business and industry.

12-A:64 Goals and Objectives. The plan shall identify both goals and objectives for the 2-year period and shall track measureable results so as to be able to assess the plan. Goals and objectives may be added, amended, or deleted as both existing and emerging economic conditions and opportunities warrant. The plan shall also benchmark key economic indicators.

12-A:65 Content of the Economic Development Strategy and Plan.

I. The following, as a minimum, shall be considered in constructing the economic development strategy and plan:

(a) Consideration of the entire state.

(b) An analysis, led by the economic development advisory council, relative to business and industry, of New Hampshire strengths and advantages, and how they will be leveraged; analysis of weaknesses and obstacles, and suggestions on how to remedy or mitigate them; identification of opportunities and how to take advantage and benefit from them; and identification of threats and how to meet and deter them. The analysis, where appropriate, should suggest ownership of its various elements.

(c) A needs forecast, based on research from both existing and targeted business and industry, that identifies issues and suggested initiatives so as to strengthen New Hampshire as a business and industry destination and to reinforce retention.

(d) Identification of economic, demographic, and other trends which may have both short-term and long-term influence on the economy of the state.

(e) The identification of business sectors that are of strategic importance to the state's economy and to the state's global business image, and development of specific strategies to promote

the development of such sectors; and an analysis of new industries that can be targeted in New Hampshire and the rationale for their identification.

(f) Identification of how economic development ideas, advice, and information from relevant entities throughout the state will be solicited to strengthen strategies and plans; and how potential partners for the implementation of the strategies and plans, including, without limitation, the United States Commerce Department, local governments, regional planning commissions, regional economic development corporations, chambers of commerce, business associations, investors and other relevant entities will be integrated and engaged. Other states should also be studied to build an understanding of best practices that may be emulated.

(g) Innovative programs to position and market the state to aid business recruitment and retention.

(h) Economic performance metrics, to include the previous 3 fiscal years and objectives for the 2 years covered by the plan. Such metrics shall be contained in a state economic dashboard and updated regularly.

(i) Inter-department agreements with selected state agencies recognizing their role in economic development strategies, plans, and programs.

(j) Identification of how the state will petition for and receive moneys, such as grants, to be used for economic development activities.

(k) Consideration of how workforce education and training in cooperation with the university system, the community college system, private colleges and universities, and other workforce training organizations will be leveraged and enhanced.

(l) Provisions for export growth and how relationships will be fostered with New Hampshire's export-related service providers and with the Commerce Department's International Trade Administration; and provisions to improve the state's image as a destination for foreign business investment and location with overseas entities.

(m) Identification of a division liaison to communicate needs to the general court for the benefit of economic development.

(n) Provision to identify and carry out other economic development activities that the governor or the commissioner of the department of resources and economic development may request.

II. The governor, the commissioner of the department of resources and economic development, or the legislature may from time to time establish a commission or committee, as an adjunct to the division of economic development, to work on exceptionally problematic needs associated with economic development.

12-A:66 Annual Report. The division of economic development shall complete the economic development strategy and plan by December 31, 2015, and submit the plan to the governor, the senate president, senate majority leader, senate minority leader, the speaker of the house of

representatives, house majority leader, and house minority leader. On or before December 31 each year thereafter the division shall similarly provide results and validation from the closing calendar year and a comprehensive update of the plan so that each annual report shall extend the time frame of the plan by one year, thereby ensuring that a 2-year plan is always in effect.

4 State Development Plan; Reference Added. Amend RSA 9-A:1, III(b)(6) to read as follows:

(6) An economic development section which proposes actions and policies to suit the state's economic goals and needs, based on the current and projected economic strengths and weaknesses. ***The section shall reference the economic development operating plan and process developed by the division of economic development under RSA 12-A:62.***

5 Economic Development Program Plan; Reference Added. Amend RSA 12-A:22, VII to read as follows:

VII. Prepare a written economic development [~~program~~] ***operating*** plan [~~which integrates the various development programs and responsibilities assigned to the division. The program plan shall be consistent with the policies and priorities established in the state development plan required by RSA 9-A~~] ***and process as required by RSA 12-A:62.***

6 Economic Development Advisory Council. Amend RSA 12-A:22-a, I to read as follows:

I. There is established an economic development advisory council to assist the division of economic development [~~to assist in establishing goals, measurements, and strategic planning efforts related to economic development. The council shall provide a mechanism for the private sector to advise the division of trends and needs and to disseminate information among public and private sector units. Council members shall act as advocates and work to educate businesses, citizens, and communities on the benefits of economic development~~] ***in creating and sustaining a continuing state economic development operating plan and process.***

7 Effective Date. This act shall take effect upon its passage.

2014-0827h

AMENDED ANALYSIS

This bill directs the division of economic development to develop and maintain an economic development operating plan and process

Speakers

SIGN UP SHEET

To Register Opinion If Not Speaking

Bill # HB 1416 Date 2-18-14

Committee Commerce & CA

**** Please Print All Information ****

Name	Address	Phone	Representing	(check one) Pro	Con
J. T. Eggerick			Rock-21	X	
Sen Jeff Woodburn			D 1	X	
Rep. Naida Kaen Lee			Staff. 05	X	
Sen. Sanborn		271-8472	D-9	✓	
Shannon Chandley		672-6540	Hills, 22	✓	

Hearing Minutes

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

PUBLIC HEARING ON HB 1416

BILL TITLE: establishing a state economic development plan and process.

DATE: 2-18-14

LOB ROOM: 302 **Time Public Hearing Called to Order:** 10:45 am

Time Adjourned: 11:55 am

(please circle if present)

Committee Members: Reps. Butler, Schlachman, Kopka, Hammond, Mulholland, Gidge, Muns, K. Williams, Heden, Scarlotto, McNamara, John Hunt, Flanders, Doolan, Keith Murphy, Sandblade, Jones, F. Rice, Tucker and R. Belanger.

Bill Sponsors: Rep. Cebrowski, Abrami, Borden, Emerick, Flanagan, Kaen, Rappaport. Tucker, Wazlaw, S. Chandley and Sens. Catlado, Woodburn, Sanborn and Prescott

TESTIMONY

* Use asterisk if written testimony and/or amendments are submitted.

***Rep. John Cebrowski, prime sponsor** - Introducing the bill; see written testimony.

Q: Rep. Chris Muns - Anything that would prevent the plan from addressing issues like housing, infrastructure?

A: No. Hope is that issues are recognized and shared across government entities.

Q: Rep. Kermit Williams - Any concerns that EDAC will have to do more? Any changes that we need to make.

A: Yes, they will have to do more work, but with new leadership they should be able to become more effective.

Q: Rep. Fred Rice - Where are we in the current process; why hasn't this been happening now?

A: Train is on the track, but moving very slowly. But we now have new leadership.

***Rep. David Borden** - Speaking in support; see written testimony.

*__Jeffrey Rose, DRED Commissioner__ – Speaking to the bill; see written testimony. With Carmen Lorenz (Director of Economic Development) and Chris Way (Deputy Director of Economic Development). This is really an operations plan rather than a broad based strategic plan.

Q: Rep. Donna Schlachman - Wouldn't this bill have needed a fiscal note?

A: Yes, it should because in order to complete this they will need resources.

Q: Rep. John Hunt - How much money do we spend now?

A: There are components of the bill that he will be implementing regardless of whether this bill is implemented or not. Division is currently underfunded. Can't say how much of the bill he could implement now without additional funding.

Q: Could you tell us what you can do with the resources you have?

A: Yes, I can do this.

Q: Rep. Muns - Do we really need this bill?

A: No, don't really need development of an operating plan in statute.

Q: How will other issues like housing, workforce, education, and infrastructure be addressed?

A: Office of Energy and Planning would look at this and input from the EDAC would be worthwhile, but if it is done by the department it will probably focus more on what the department and division has purview over.

Q: Rep. Ed Butler - Doesn't EDAC's role need to be more focused?

A: Yes, they need to be more focused and involved.

Q: Rep. Williams - Someone needs to be the coordinator of economic policy – a "Chief Economic Officer" – do you view yourself as that person?

A: Yes, I do. Doesn't see that the bill will do much to change that. Current statute already has a requirement to issue this type of plan.

Q: Can you talk about tools that you have to break silos within government?

A: Can't really mention specific tools, but they are reaching out to various groups and constituencies.

Q: Rep. Ruth Heden - What voices are you not hearing from? Are you hearing from students, for example?

A: Workforce development is important and connecting with younger workers.

Q: How about the listening part?

A: I'm listening.

Q: Rep. Fred Rice - Are you looking to do something like the approach taken in Hampton Beach, where the state facilitated a dialogue and then implemented an action plan?

A: It could be, but that was much targeted approach.

Rep. Brian Wazlaw – Supports the bill. Job growth is important. What drove jobs in the 80's and 90's is not driving growth now. We're also getting older. Question is what the role of the state should be. Private sector needs to be the job creator, but the state needs to be the man at the till. Planning is the key; it's imperative to our success. This is not a 10 or 5 year plan; it's a two year plan, which is good.

Q: Rep. Muns - Can you reassure me that this process will look at all factors that influence decisions that businesses make when they are locating or expanding?

A: He believes that the process will be inclusive and include multiple constituencies.

Q: Rep. Williams - Is all that we need a plan or does the department need additional resources, for example?

A: This is a positive step in the right direction.

Subcommittee appointed: Butler (Chair), Hunt and Schlachman.

Respectfully submitted:

Chris Muns, Clerk

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

PUBLIC HEARING ON HB 1416

BILL TITLE: establishing a state economic development plan and process.

DATE: 2-18-14

LOB ROOM: 302 **Time Public Hearing Called to Order:** 10:45

Time Adjourned: 11:55

(please circle if present)

Committee Members: Reps. Butler, Schlachman, Kopka, Hammond, Mulholland, Gidge, Mumford, K. Williams, Heden, Searlotto, McNamara, John Hunt, Flanders, Doolan, Keith Murphy, Sandblade, Jones, F. Rice, Tucker and R. Belanger.

Bill Sponsors: Rep. Cebrowski, Abrami, Borden, Emerick, Flanagan, Kaen, Rappaport. Tucker, Wazlaw, S. Chandley and Sens. Catlado, Woodburn, Sanborn and Prescott

TESTIMONY

* Use asterisk if written testimony and/or amendments are submitted.

ROUGH DRAFT

HB 1416
Hearing on February 18, 2014

Speaker.
Rep Cebrowski – prime sponsor introducing the bill (written testimony)

Questions
Rep Muns: Anything that would prevent the plan from addressing issues like Housing, Infrastucture.
No. Hope is that issues are recognized and shared across government entities.
Rep Williams: Any concerns that EDAC will have to do more. Any changes that we need to make.
Yes, they will have to do more work, but with new leadership they should be able to become more effective.
Rep Rice: Where are we in the current process; why hasn't this been happening now.
Train is on the track, but moving very slowly. But we now have new leadership.

Speaker
Rep Borden: speaking in support (written testimony)

Questions

Speaker
Jeffrey Rose – DRED Commissioner – speaking to the bill (written testimony)
With Carmen Lorenz (Director of Economic Development) and Chris Way (Deputy Director of Economic Development)
This is really an operations plan rather than a broad based strategic plan.

Questions
Rep Schlachman: Wouldn't this bill have needed a fiscal note.
Yes, it should because in order to complete this they will need resources.
Rep Hunt: How much money do we spend now.
There are components of the bill that he will be implementing regardless of whether this bill is implemented or not. Division is currently underfunded. Can't say how much of the bill he could implement now without additional funding.
Rep Hunt: Could you tell us what you can do with the resources you have.
Yes, I can do this.
Rep Muns: Do we really need this bill.
No, don't really need development of an operating plan in statue.
Rep Muns: How will other issues like housing, workforce, education, infrastructure be addressed.
Office of Energy and Planning would look at this and input from the EDAC would be worthwhile, but if it is done by the Department it will probably focus more on what the Department and Division has purview over.
Rep Butler: Doesn't EDAC's role need to be more focused.
Yes, they need to be more focused and involved.
Rep Williams: Someone needs to be the coordinator of economic policy – a "Chief Economic Officer" – do you view yourself as that person.

Yes, I do. Doesn't see that the bill will do much to change that. Current statue already has a requirement to issue this type of plan.
Rep Williams: Can you talk about tools that you have to break silos within government. Can't really mention specific tools, but they are reaching out to very groups and constituencies.
Rep Heden: What voices are you not hearing from. Are you hearing from students, for example.
Workforce development is important and connecting with younger workers.
Rep Heden: How about the listening part
I'm listening.
Rep Rice: Are you looking to do something like the approach taken in Hampton Beach., where the state facilitated a dialogue and then implemented an action plan.
It could be, but that was very targeted approach.

Speaker
Rep Wazlaw – supporter of the bill
Job growth is important. What drove jobs in the 80's and 90's is not driving growth now. We're also getting older. Question is what the role of the state should be. Private sector needs to be the job creator, but the state needs to be the man at the till. Planning is the key; its imperative to our success. This is not a 10 or 5 year plan, it's a two year plan, which is good.

Questions
Rep Muns: Can you reassure me that this process will look at all factors that influence decisions that businesses make when they are locating or expanding.
He believes that the process will be inclusive and include multiple constituencies.
Rep Williams: Is all that we need is a plan or does the department need additional resources, for example.
This is a positive step in the right dircection.

Speaker

Questions

Subcommittee appointed: Butler (Chair), Hunt and Schlachman.

Respectfully submitted by:

Chris Muns

Sub-Committee Actions

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

SUBCOMMITTEE WORK SESSION ON HB 1416

BILL TITLE: establishing a state economic development plan and process.

DATE: 3-4-14

Subcommittee Members: Reps. Butler, Hunt, McNamara

Comments and Recommendations: After much discussion it was decided that the amendment would be acceptable if line 36 on page 2 of the amendment would be changed to 12-31-15. All members of the subcommittee were in agreement as well as Rep. Cebrowski.

Amendments:

Sponsor: Rep. Cebrowski — OLS Document #: 2014 0760h

Sponsor: Rep. — OLS Document #:

Sponsor: Rep. — OLS Document #:

Motions: (OTP) OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. Butler

Seconded by Rep. McNamara

Vote: 3-0

Motions: OTP, (OTP/A), ITL, Interim Study (Please circle one.)

Moved by Rep. Butler

Seconded by Rep. McNamara

Vote: 3-0

Respectfully submitted,

Rep. Richard McNamara
Subcommittee Chairman/Clerk

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

SUBCOMMITTEE WORK SESSION ON HB 1416

BILL TITLE: establishing a state economic development plan and process.

DATE: 3-4-14

Subcommittee Members: Reps. Butler Hunt McNamara appointed on 2-20-14.

Comments and Recommendations:

Amendments:

Sponsor: Rep. Cebrowski — OLS Document #:

Sponsor: Rep. — OLS Document #:

Sponsor: Rep. — OLS Document #:

Motions: ~~OTP~~ OTP/A, ITL, Interim Study (Please circle one.) - with a change on page 2 line 36 to 12/31/15

Moved by Rep. Butler

Seconded by Rep. McNamara

Vote: 3-0

Motions: OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep.

Seconded by Rep.

Vote:

Respectfully submitted,
Richard McNamara
Rep. {Type NAME}
Subcommittee Chairman/Clerk

R. McNamara

Stapler, Carol

From: McNamara, Richard
Sent: Tuesday, March 04, 2014 11:11 AM
To: Stapler, Carol
Subject: Notes HB 1416 meeting 3/4/2014

Rep . Cebrowski presented an amendment 2014-0760h to replace the original bill.

After much discussion it was decided that the amendment would be acceptable if line 36 on page 2 of the amendment would be changed to 12/31/15. All members of the sub committee were in agreement as well as Rep. Cebrowski.

In attendance for the discussions was Commissioner Jeff Rose and DED Director Carmen Lorentz.

Rep. Richard McNamara

Sent from my iPad

Rep. Cebrowski, Hills. 7
February 28, 2014
2014-0760h
04/09

Amendment to HB 1416

Amend the title of the bill by replacing it with the following:

AN ACT establishing an economic development plan and process for the division of economic development.

Amend the bill by replacing all after the enacting clause with the following:

1 Purpose. The purpose of the economic development plan and process is to stimulate both economic and jobs growth through the application of sound operating practices, utilizing available resources, to enhance and preserve the welfare of New Hampshire citizens, business and industry, and state government. The plan will provide a blueprint that functions as a continuing process from which systematic and sustainable economic development initiatives are developed and executed in response to current and anticipated economic circumstances. The plan is to be used by the division of economic development, and others as identified, as a guide to deliver economic development services.

2 Findings. Whereas the general court finds that:

I. This is an opportunity to strengthen the health of the state's economy and improve employment opportunities which are of primary concern to New Hampshire citizens.

II. This is an opportunity to embed in New Hampshire's culture a continuing process for the making and maintenance of an economic development strategy and plan that responds to the needs of the state and business and industry, and to the changing conditions and dynamics of the national and international economy.

III. This is an opportunity for New Hampshire to compete more effectively with other states for economic investment and development.

IV. This is an opportunity for the department of resources and economic development, and the division of economic development, to more effectively lead the state's economic development and be responsive to, and support, the needs of other public and private entities throughout the state that are engaged in economic development.

3 New Subdivision; Economic Development Strategy and Plan. Amend RSA 12-A by inserting after section 61 the following new subdivision:

Economic Development Strategy and Plan

12-A:62 Economic Development Strategy and Plan. The division of economic development, with input and assistance from the economic development advisory council established under RSA 12-A:22-a and other public and private organizations with whom it chooses to work, shall develop a rolling 2-year economic development strategy and operating plan. The plan shall reflect the fact that there are local and regional entities charged with economic development in the state and shall identify and work to support those efforts.

12-A:63 Definitions. In this subdivision:

I. "Plan" means an on-going management operating document that identifies strategies and activities, and the progress thereof, designed to expand the state's economic base and strengthen the economic health of New Hampshire, based on the needs of the state and of business and industry. The plan shall identify specific actions, and the responsibilities, rationales, timeframes, resources required, barriers if any, and the tracking and reporting of outcomes associated with those actions.

II. "Strategy" means an overall direction or course that identifies how the division will convey the state's value to the business and industry community, how it will leverage its strengths and assets, and the broad themes it will emphasize that are attractive to retaining and recruiting business and industry.

12-A:64 Goals and Objectives. The plan shall identify both goals and objectives for the 2-year period and shall track measureable results so as to be able to assess the plan. Goals and objectives may be added, amended, or deleted as both existing and emerging economic conditions and opportunities warrant. The plan shall also benchmark key economic indicators.

12-A:65 Content of the Economic Development Strategy and Plan.

I. The following, as a minimum, shall be considered in constructing the economic development strategy and plan:

(a) Consideration of the entire state.

(b) An analysis, led by the economic development advisory council, relative to business and industry, of New Hampshire strengths and advantages, and how they will be leveraged; analysis of weaknesses and obstacles, and suggestions on how to remedy or mitigate them; identification of opportunities and how to take advantage and benefit from them; and identification of threats and how to meet and deter them. The analysis, where appropriate, should suggest ownership of its various elements.

(c) A needs forecast, based on research from both existing and targeted business and industry, that identifies issues and suggested initiatives so as to strengthen New Hampshire as a business and industry destination and to reinforce retention.

(d) Identification of economic, demographic, and other trends which may have both short-term and long-term influence on the economy of the state.

(e) The identification of business sectors that are of strategic importance to the state's economy and to the state's global business image, and development of specific strategies to promote

the development of such sectors; and an analysis of new industries that can be targeted in New Hampshire and the rationale for their identification.

(f) Identification of how economic development ideas, advice, and information from relevant entities throughout the state will be solicited to strengthen strategies and plans; and how potential partners for the implementation of the strategies and plans, including, without limitation, the United States Commerce Department, local governments, regional planning commissions, regional economic development corporations, chambers of commerce, business associations, investors and other relevant entities will be integrated and engaged. Other states should also be studied to build an understanding of best practices that may be emulated.

(g) Innovative programs to position and market the state to aid business recruitment and retention.

(h) Economic performance metrics, to include the previous 3 fiscal years and objectives for the 2 years covered by the plan. Such metrics shall be contained in a state economic dashboard and updated regularly.

(i) Inter-department agreements with selected state agencies recognizing their role in economic development strategies, plans, and programs.

(j) Identification of how the state will petition for and receive moneys, such as grants, to be used for economic development activities.

(k) Consideration of how workforce education and training in cooperation with the university system, the community college system, private colleges and universities, and other workforce training organizations will be leveraged and enhanced.

(l) Provisions for export growth and how relationships will be fostered with New Hampshire's export-related service providers and with the Commerce Department's International Trade Administration; and provisions to improve the state's image as a destination for foreign business investment and location with overseas entities.

(m) Identification of a division liaison to communicate needs to the general court for the benefit of economic development.

(n) Provision to identify and carry out other economic development activities that the governor or the commissioner of the department of resources and economic development may request.

II. The governor, the commissioner of the department of resources and economic development, or the legislature may from time to time establish a commission or committee, as an adjunct to the division of economic development, to work on exceptionally problematic needs associated with economic development.

12-A:66 Annual Report. The division of economic development shall complete the economic development strategy and plan by December 31, 2014, and submit the plan to the governor, the senate president, senate majority leader, senate minority leader, the speaker of the house of

representatives, house majority leader, and house minority leader. On or before December 31 each year thereafter the division shall similarly provide results and validation from the closing calendar year and a comprehensive update of the plan so that each annual report shall extend the time frame of the plan by one year, thereby ensuring that a 2-year plan is always in effect.

4 State Development Plan; Reference Added. Amend RSA 9-A:1, III(b)(6) to read as follows:

(6) An economic development section which proposes actions and policies to suit the state's economic goals and needs, based on the current and projected economic strengths and weaknesses. ***The section shall reference the economic development operating plan and process developed by the division of economic development under RSA 12-A:62.***

5 Economic Development Program Plan; Reference Added. Amend RSA 12-A:22, VII to read as follows:

VII. Prepare a written economic development [~~program~~] ***operating*** plan [~~which integrates the various development programs and responsibilities assigned to the division. The program plan shall be consistent with the policies and priorities established in the state development plan required by RSA 9-A~~] ***and process as required by RSA 12-A:62.***

6 Economic Development Advisory Council. Amend RSA 12-A:22-a, I to read as follows:

I. There is established an economic development advisory council to assist the division of economic development [~~to assist in establishing goals, measurements, and strategic planning efforts related to economic development. The council shall provide a mechanism for the private sector to advise the division of trends and needs and to disseminate information among public and private sector units. Council members shall act as advocates and work to educate businesses, citizens, and communities on the benefits of economic development~~] ***in creating and sustaining a continuing state economic development operating plan and process.***

7 Effective Date. This act shall take effect upon its passage.

2014-0760h

AMENDED ANALYSIS

This bill directs the division of economic development to develop and maintain an economic development operating plan and process

Testimony

Testimony regarding HB-1416 — *Rep. John Cebrowski*

Commerce Committee: February 18, 2014

This initiative stems from...

A. The fact that planning is a fundamental management imperative in any enterprise,
B. The fact that NH state government has not had any formal economic development roadmap since 2001,
C. The fact that the economy and jobs growth are the #1 concerns of NH citizens,
D. The fact that we are in a competition with other states (and countries) for economic growth and investment, (Research shows 40 out of 50 states plan)
E. The fact that revenue growth is imperative to help fund essential services...and DRED is a major "engine" of revenue growth,
F. My experience as the House's representative on the state's Economic Development Advisory Council (EDAC).

Objectives of this legislation are as follows...

1. Respond to the very real NH need for economic growth and job creation...enabling acceleration of our economy...making NH a more attractive destination & home for business and industry.
2. Elevate DRED / DED, the "engine", through their leadership of this imperative.
3. Improved ROI from the almost $4.0m in general fund investment the state will be making in DED in this biennium, and from DED's "boots on the ground".
4. Engage and mine the expertise of the Economic Development Advisory Council...a team of subject matter experts created as a result of RSA: 12-A:22a in 2008. The EDAC has been terribly underutilized.
5. Make sure this is an operating plan...an action-oriented plan...a rolling working document to be used by DED and DRED. It builds. It is never finished. This plan is primarily for their use...for the benefit of NH.
6. Simplicity. Refrain from being overly prescriptive, but ensure that key fundamentals are covered in the plan.
7. Refrain from usurping or duplicating the initiatives of other state entities involved in economic development...but rather build reciprocal relationships and work with entities such as the Chambers, BIA, MEP, Comm. College system, SBDC, NHHTC and others where support can be provided / received. Emphasis on teamwork and resource utilization...which are management fundamentals.
8. Ensure there is accountability through the requirement for metrics and regular reporting.

Four challenges for DED & DRED...

- Bringing the DED team up to speed. This will take leadership; and likely, training.
- Increased amount of teamwork and partnering between all organizations, public and private, engaged in economic development. This will take leadership & relationship building.
- Communicating and managing the new expectations of the EDAC. This will take expectations setting.
- Resources...to execute. This will take plan-based budgeting and management.

Your questions are most welcome. Thank you.

Respectfully, Rep. John Cebrowski, Hills. 7 472-9113 jcebrowski@myfairpoint.net

Testimony: Rep. John Cebrowski

HB-1416: Some suggested EDAC action items

The EDAC is, in reality, a "consulting firm" at the disposal of the DED.

Following is list of potential EDAC action items…consistent with the legislation, and subject to the approval of the Director of DED, and the recommendations and needs of the DED team. Obviously, there will be many other needs.

- This is an "operating plan", an action plan, we are being asked to create and maintain. What plan format ideas do you have? What software do you recommend we use? In order to stay 'connected' within DED, and with DRED leadership, and with you the EDAC, what networking software might you recommend?

- In regard to the need for a SWOT analysis, what do you see as the strengths, weaknesses, opportunities, and threats? What suggestions, if any, do you have to leverage the strengths, minimize the weaknesses, pursue the opportunities, and mitigate the threats?

- In regard to economic development strategy, or strategies, what broad themes should we pursue? Why? What is the rationalization for your suggestions?

- Are you aware of a strategy used elsewhere, in public or private enterprise, that you think would be worth us pursuing?

- What do you think may work best for retaining, as opposed to recruiting businesses?

- What industries or sectors should we be recruiting and pursuing, and why?

- The North Country is particularly problematic. What ideas do you have for economic development there?

- The BIA has made a major investment in a strategy document. What in their report really grabs your attention, and how would you suggest we work with them?

- In the same manner, what are your recommendations on how we work with other entities in the state who are involved in economic development? Chambers, for example.

- In what phases or areas of economic development do you think, you personally, would be most able to contribute? What would you like to work on? How about the organization or firm of which you are apart; can they help…how?

- What qualitative goals and quantitative objectives would you recommend for us? What key economic indicators should we track?

- Metrics are key. DED needs a performance DASHBOARD. The best dashboards display both results and driver actions / activities. And…we may need a hierarchy of dashboards; domestic vs international work for example…or, recruiting vs retention as another example. There are other possibilities. What do you recommend?

- How do you think we should go about ascertaining what the major needs of business and industry are?

- In the same vain, how do you think we should go about ascertaining what the major hurdles and obstacles are in regard to NH statutes and regulations?

- What trends do you see, or does your organization see, <u>of any kind</u>, which may have both short-term and long-term influence on the economy of the state. Any thoughts on how to leverage that; or slow it down if it is a threat?

- Who, from a business or industry perspective, do you see as the best "fit" for the reality of the current NH business environment?

- If you were to lead and execute a trade mission, where would you go? Why?

- There are <u>a lot</u> of people and organizations in NH with economic development ideas. How would you identify and "mine" those rich resources to partner with?

- Where are the best paying jobs in NH to be found? Why? Where do we get more of them?

- What are your thoughts on working with the four USNH campuses and the Community College System? What ED projects could we assign to doctoral, graduate, or undergraduate teams? Why do you suggest those?

- How should we go about identifying potential NH investors?

- What are your thoughts about the website? How would you improve it?

- Today we have ___ authorized positions in DED. It is currently organized as follows:
  _____
  _____
  _____. How would you reorganize it for maximum effect?

- DED has $_____ non-salary & benefit General Fund dollars available to invest in economic development activities. Where would <u>you</u> put the money for maximum ROI, return?

- Is there an emerging technology out there that we should focus on? For example, if we wanted to be the "national epicenter for "X", what do think "X" should be? Why?

- The squeaky wheel gets oiled. We want an unfair share of International Trade Administration assistance from the US Commerce Department. Any ideas on how to do that?

- What should we <u>not</u> get involved in? Why?

Testimony: Rep. John Cebrowski

- What should we ask our congressional delegation to focus on, to help with? For example, federal regulation removal, trade event & trade fair help, recruitment, contracts, tax reform and relief. What kind, and why? What's the top priority? Specificity helps here.

- In the same vein, the NH House has a non-partisan Business Caucus? What are your thoughts on how to leverage that caucus?

- There are people in NH who frankly have a wealth of economic development relationships, and know how to leverage those relationships. Who are those people? Why do you suggest them?

- Do you have any "program" or "best practice" economic development ideas that we can use? If you've lived or worked in another state what did you see or experience that really impressed you in this regard?

- We need to work better with other NH departments who have some role or impact on economic development. Two prime examples are DOT and DES. There are others. We know that NH government is too "siloed". Do you have any process ideas to improve teamwork?

- There are a lot of federal dollars out there for the taking for economic development purposes. We're not sure we know all the sources and access protocols. What do you suggest?

- Improved exports are one of the quickest ways to improve business. We need to find some international trade experts in marketing, contracts, logistics, and finance to strengthen our own team's knowledge and aid new-to-export firms. Can you provide any names?

- Would anyone here be willing to also be a volunteer on NH's District Export Council…or know of someone who may be?

- What else do think this EDAC could or should do to support the DED, and by extension DRED? Please be as specific as possible.

- In the interest of efficiency and effective time utilization what thoughts do you have in regard to EDAC meetings? Frequency? Location? Agendas? Action item management? Guest attendees and guest speakers? Inter-EDAC communications? Other?

Personal Comment: In all candor, if an EDAC member does not think he or she can help with any of the above they should be kind enough to step aside so that DED can bring in others to help.

In addition, do you know of someone not named to this EDAC who you think could be a valued ad hoc resource? Who might that be?

In summary: Your help, the help of this Council, is critical to the state's economic and job health. We here at DRED / DED greatly value and appreciate the help.

HOUSE BILL 1416, AN ACT establishing a state economic development plan and process.

Testimony in support of the bill
David Borden
Chair, House Science Technology and Energy Committee

Dear Chairman Butler and Members of the House Commerce Committee

I enthusiastically support the passage if this bill establishing a State Economic Development Plan. Last year, the house and Senate passed SB 191 to establish a State Energy Strategy and the two efforts can compliment each other to mutual benefit.

Recently the treasurer of a NH based $500 million fund lamented the fact that while there are opportunities to invest in individual local companies, there is no way to invest in New Hampshire economic development as a whole.

Other endowments, trusts, pension plans total more than $15 Billion in the state. Most of these funds move out of state seeking the same return that we could give them with a better system.

Energy Efficiency in New Hampshire: The need to wage a war on waste

Portsmouth Herald 19 January 2014

Publically assisted programs to reduce energy consumption have made a difference in New Hampshire.

The School board in Manchester invested 3 million dollars in energy efficiency in its schools and found that 1 million dollars was saved in the first year alone.

The town of Rye has reduced its energy costs by 25% with direct impact on the town budget.

Thousands of residents have tightened up their homes, installed more efficient boilers or even put solar panels on roofs. Cooperatively owned manufactured housing developments in New Hampshire have reduced their energy consumption dramatically.

Through the "Core" programs our electric utilities have invested millions of dollars in helping residents and businesses reduce our energy consumption.

But New Hampshire efforts at energy efficiency lag far behind all other Northeastern states and reach only a small portion of these who need it.

The more than 30,000 New Hampshire families who live at the poverty line are hit hardest by this brutal winter cold, often having to choose between food and fuel. Some homes have 2-inch thick walls, single pane windows and allow cold air to flow freely underneath the building and residents pay a much higher percentage of their income on staying warm. If they have outside oil tanks, the fuel can congeal in extreme cold. If they can't afford oil company minimum payments people may have to buy expensive kerosene by the gallon locally to get them through the night.

New Hampshire spends less than any other state in the Northeast on energy efficiency. This costs the state, its businesses, and our neighbors an extra 2 billion dollars each year or about $2,000 per family and 30% of a businesses energy bill.

To cut 2 billion dollars out of our annual energy bill would take an investment of about a billion dollars a year for ten years. This investment would go toward creating zero net energy buildings for manufacturing facilities, for dramatically reducing the energy burden on small businesses and homeowners, for reducing municipal and state energy costs. But this investment would also create 15,000 new jobs in the state during those ten years according to a University of Massachusetts study.

How do we proceed?

First, ensure that any additional use of public money is an investment, not a tax.
Funds must be leveraged so that a dollar invested generates at least three dollars of private investment and five or six dollars in immediate savings. We have learned that investments in energy efficiency produce dramatic results in New Hampshire.

The state is home for at least 13 billion dollars in institutional funds, mostly invested out of state. We need to develop a process by which these funds can be invested at home with relatively little risk.

Secondly, we need to create incentives for the electric and gas utilities to invest in energy efficiency.

And finally we need to stop raiding dedicated funds like the Regional Greenhouse Gas Initiative money to supplement the state budget.

David Borden, New Castle

Written Testimony for HB 1416-establishing a state economic development plan and process

February 18, 2014

Members of the Committee .

For the record, my name is Jeffrey Rose and I am the Commissioner of the Department of Resources and Economic Development. I am here today to comment upon HB 1416, which requires the State to undergo economic development planning.

As commissioner, I oversee four divisions in the agency, one of which is the Division of Economic Development. There has been much discussion regarding planning activities both for the State and for our department.

First, I would like to thank Representative Cebrowski for his efforts and support of the Division and Agency. He has been a consistent voice advocating for economic development and we appreciate the spirit behind his efforts with this legislation.

For today's discussion, I believe it's important to provide some context to some of the planning currently undertaken by the Division of Economic Development.

The Division Director is required to complete a "program plan" RSA 12: A:22, which details how the Division programs can be integrated with one another. Previously, this report has been completed at the end of the biennial and acts as an operational and functional plan. This has not been done in recent history; primarily due to lack of funding and that the director's position has been in interim status for the past six years. I am confident that with a new director, we can resume this program.

To assist in this effort, the division has a an Economic Development Advisory Council (EDAC) under RSA 12: A:22, whose mission is to advise and assist the Division with its operations and planning goals. The EDAC is composed of members representing specific sectors of our economy and is geographically diverse to ensure each a perspective from each region of our state. In the past few weeks, the Division has strengthened the committee's membership and we anticipate the first meeting of the EDAC to happen in the next few weeks. Representative Cebrowski was a staunch advocate to this council and its mission.

As outlined in RSA 9-A, the program plan is required to be consistent with the State Comprehensive Plan. This plan is completed by the Office of Energy and Planning, and economic development is simply one piece. This has not been done for several years now due to resource limitations. Part of the problem is that a comprehensive plan is just that –comprehensive. It is difficult to carve out any one piece, such as economic development. As we understand it, that is part of the thinking with this bill.

There is nothing that I am aware of right now that mandates the division to undergo statewide planning of economic development independent of the state comprehensive plan. However, DRED is open to participating and providing a leadership role in statewide economic planning. HB1416 reflects the contributions of several key agencies to economic development, including our agency.

However, in many respects, this bill is more of an operations plan that broadens the scope of the internal program plan rather than a statewide economic development plan. The tasks in the bill are very dependent upon the role of the division, both in the planning process, and the responsibility for implementation. With new leadership in the agency and a division director for the first time in years, I can assure you that there will be changes including revitalizing our operational strategy and getting back to the requirement of completing a division program plan.

I again acknowledge the spirit in which the lead sponsor has worked with the agency on much of the content of the bill. The amendment before you today reflects several changes recommended by the agency. We certainly recommend utilizing data and findings from current studies and planning efforts, such as that recently undertaken by the BIA. We also suggest the EDAC be utilized to provide an industry/sector foundation.

However, our belief is that the elements of a successful plan - namely assessing, creating and revisiting - are dependent upon having resources to properly implement following passage. In discussions with the sponsor, we recommend professional facilitation and staff resources to assist and address reporting requirements.

Our intention as we move forward is to make changes and refresh our internal operations *with or without this legislation*. But without some financial assistance, implementation of a plan as vast as HB1416 will be very challenging. I know the sponsor of the bill is keenly aware of this need. Thank you again for the opportunity to come before you this morning, and I welcome any questions you have on the legislation.

Sincerely,

Jeffrey J. Rose

GREATER
MANCHESTER
Chamber of Commerce

54 Hanover Street
Manchester, NH 03101
Office: 603.666.6600
Fax: 603.626.0910
www.manchester-chamber.org

Feb. 18, 2014

RE: Manchester Chamber SUPPORTS HB 1416

Dear members of the House Commerce and Consumer Affairs Committee:

On behalf of the nearly 1,000 member businesses of the Greater Manchester Chamber of Commerce, I ask you to support HB 1416, which directs the New Hampshire Division of Economic Development to develop, implement and continually refine a goal-oriented economic development plan for the state.

Planning is a fundamental management imperative in any enterprise. But New Hampshire has been without a formal economic development road map since 2001 and is currently one of only 10 states without such a document. And it's difficult for an organization to measure success if there aren't specific goals in place.

To help ensure that the state gets as much value as possible from the woefully-underfunded Division of Economic Development, we need a plan that spells out who is going to what, and when, along with metrics to measure the division's success and better inform present and future economic development efforts.

It is our hope that the plan required by HB 1416, which must be updated every two years, will serve as a tactical operations plan to help carry out many of the recommendations identified in the Business and Industry Association of New Hampshire's recently-released Strategic Economic Plan for New Hampshire, which provides recommendations - but not implementation tactics or assignments - for the state in a number of categories.

For these reasons, we respectfully request that you support HB 1416.

Regards,

Will Stewart

Will Stewart
Vice President of Economic Development & Advocacy

Energy Efficiency in New Hampshire: The need to wage a war on waste

Portsmouth Herald 19 January 2014

Publically assisted programs to reduce energy consumption have made a difference in New Hampshire.

The School board in Manchester invested 3 million dollars in energy efficiency in its schools and found that 1 million dollars was saved in the first year alone.

The town of Rye has reduced its energy costs by 25% with direct impact on the town budget.

Thousands of residents have tightened up their homes, installed more efficient boilers or even put solar panels on roofs. Cooperatively owned manufactured housing developments in New Hampshire have reduced their energy consumption dramatically.

Through the "Core" programs our electric utilities have invested millions of dollars in helping residents and businesses reduce our energy consumption.

But New Hampshire efforts at energy efficiency lag far behind all other Northeastern states and reach only a small portion of these who need it.

The more than 30,000 New Hampshire families who live at the poverty line are hit hardest by this brutal winter cold, often having to choose between food and fuel. Some homes have 2-inch thick walls, single pane windows and allow cold air to flow freely underneath the building and residents pay a much higher percentage of their income on staying warm. If they have outside oil tanks, the fuel can congeal in extreme cold. If they can't afford oil company minimum payments people may have to buy expensive kerosene by the gallon locally to get them through the night.

New Hampshire spends less than any other state in the Northeast on energy efficiency. This costs the state, its businesses, and our neighbors an extra 2 billion dollars each year or about $2,000 per family and 30% of a businesses energy bill.

To cut 2 billion dollars out of our annual energy bill would take an investment of about a billion dollars a year for ten years. This investment would go toward creating zero net energy buildings for manufacturing facilities, for dramatically reducing the energy burden on small businesses and homeowners, for reducing municipal and state energy costs. But this investment would also create 15,000 new jobs in the state during those ten years according to a University of Massachusetts study.

How do we proceed?

First, ensure that any additional use of public money is an investment, not a tax.
Funds must be leveraged so that a dollar invested generates at least three dollars of private investment and five or six dollars in immediate savings. We have learned that investments in energy efficiency produce dramatic results in New Hampshire.

The state is home for at least 13 billion dollars in institutional funds, mostly invested out of state. We need to develop a process by which these funds can be invested at home with relatively little risk.

Secondly, we need to create incentives for the electric and gas utilities to invest in energy efficiency.

And finally we need to stop raiding dedicated funds like the Regional Greenhouse Gas Initiative money to supplement the state budget.

David Borden, New Castle

HOUSE BILL 1416, AN ACT establishing a state economic development plan and process.

Testimony in support of the bill
David Borden
Chair, House Science Technology and Energy Committee

Dear Chairman Butler and Members of the House Commerce Committee

I enthusiastically support the passage if this bill establishing a State Economic Development Plan. Last year, the house and Senate passed SB 191 to establish a State Energy Strategy and the two efforts can compliment each other to mutual benefit.

Recently the treasurer of a NH based $500 million fund lamented the fact that while there are opportunities to invest in individual local companies, there is no way to invest in New Hampshire economic development as a whole.

Other endowments, trusts, pension plans total more than $15 Billion in the state. Most of these funds move out of state seeking the same return that we could give them with a better system.

Stapler, Carol

From: Bill Watson [BWatson@dot.state.nh.us]
Sent: Monday, February 24, 2014 2:31 PM
To: Stapler, Carol

Hi Carol –

Just realized you may be able to help me with a couple of bills.

HB 1416 was the bill that I called about.
I am also looking for information re: HB 1192-FN.

My Tuesday/Thursdays have been very busy with the Legislature, and as we are interested in learning updates on these bills, our presence has been expected with other committees.

Thank you for your assistance with these.

Regards -
Bill

William Watson Jr., PE Administrator
P - 603-271-3344 C - 603-419-0103 F - 603-271-8093
bwatson@dot.state.nh.us

NH Department of Transportation
Bureau of Planning and Community Assistance
7 Hazen Drive
Concord NH 03301

PROUD TO BE
New Hampshire
DOT
Department of Transportation

Voting Sheets

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

EXECUTIVE SESSION on HB 1416

BILL TITLE: **establishing a state economic development plan and process.**

DATE: 3-4-14

LOB ROOM: 302

Amendments:

Sponsor: Rep. Cebrowski OLS Document #: 2014 0827h

Sponsor: Rep. OLS Document #:

Sponsor: Rep. OLS Document #:

Motions: (OTP), OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. Butler

Seconded by Rep. Hunt

Vote: 18-0 (Please attach record of roll call vote.)

Motions: OTP, (OTP/A), ITL, Interim Study (Please circle one.)

Moved by Rep. Butler

Seconded by Rep. Hunt

Vote: 18-0 (Please attach record of roll call vote.)

CONSENT CALENDAR VOTE: (Consent) or Regular (Circle One)

(Vote to place on Consent Calendar must be unanimous.)

Statement of Intent: Refer to Committee Report

Respectfully submitted,

Rep. Chris Muns, Clerk

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

EXECUTIVE SESSION on HB 1416

BILL TITLE: **establishing a state economic development plan and process.**

DATE: 3-4-14

LOB ROOM: 302

Amendments:

Sponsor: Rep. CEBROWSKI OLS Document #: 2014-0827h

Sponsor: Rep. OLS Document #:

Sponsor: Rep. OLS Document #:

Motions: OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. BUTLER

Seconded by Rep. HUNT

Vote: (Please attach record of roll call vote.) 18-0

Motions: OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. BUTLER

Seconded by Rep. HUNT

Vote: (Please attach record of roll call vote.) 18-0

CONSENT CALENDAR VOTE: Consent or Regular (Circle One)

(Vote to place on Consent Calendar must be unanimous.)

Statement of Intent: Refer to Committee Report

Respectfully submitted,

Rep. Chris Muns, Clerk

HOUSE COMMITTEE ON COMMERCE AND CONSUMER AFFAIRS

EXECUTIVE SESSION on HB 1416

BILL TITLE: **establishing a state economic development plan and process.**

DATE: 2-20-14

LOB ROOM: 302

Amendments:

Sponsor: Rep. OLS Document #:

Sponsor: Rep. OLS Document #:

Sponsor: Rep. OLS Document #:

Motions: (OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep. WILLIAMS

Seconded by Rep. MCNAMARA

Vote: (Please attach record of roll call vote.)

MOTION WITHDRAWN
RECOMMITTED TO
3/4.
SUBCOMMITTEE TO
LOOK AT ADD'L ISSUES.

Motions: OTP, OTP/A, ITL, Interim Study (Please circle one.)

Moved by Rep.

Seconded by Rep.

Vote: (Please attach record of roll call vote.)

CONSENT CALENDAR VOTE: Consent or Regular (Circle One)

(Vote to place on Consent Calendar must be unanimous.)

Statement of Intent: Refer to Committee Report

Respectfully submitted,

Rep. Chris Muns, Clerk

SUBCOMMITTEE APPOINTED.
BYRON
HUNT
MCNAMARA.

STATE OF NEW HAMPSHIRE
OFFICE OF THE HOUSE CLERK

1/10/2014 11:30:45 AM
Roll Call Committee Registers Report

2014 SESSION

COMMERCE AND CONSUMER AFFAIRS

Bill #: HB 1416 Title: State economic dev. plan

PH Date: / / Exec Session Date: 1/29/14

Motion: OTP Amendment #: 2014-0277h.

MEMBER	YEAS	NAYS
Butler, Edward A, Chairman	✓	
Schlachman, Donna L, V Chairman	✓	
Kopka, Angeline A		
Gidge, Kenneth N	✓	
Hammond, Jill S	✓	
Mulholland, Catherine	✓	
Heden, Ruth S	✓	
McNamara, Richard D	✓	
Muns, Chris , Clerk	✓	
Scarlotto, Joe W	✓	
Williams, Kermit R	✓	
Hunt, John B	✓	
~~Flanders, Donald H~~ EMERICK, MARY	✓	
Belanger, Ronald J	✓	
Rice, Frederick C	✓	
Tucker, Pamela Z	✓	
~~Jones, Laura~~ M FITZ, DON	✓	
Murphy, Keith	✓	
Doolan, Ralph J		
Sandblade, Emily C	✓	
TOTAL VOTE:	18	-0

STATE OF NEW HAMPSHIRE
OFFICE OF THE HOUSE CLERK

1/10/2014 11:30:45 AM
Roll Call Committee Registers Report

2014 SESSION

COMMERCE AND CONSUMER AFFAIRS

Bill #: HB 1416 Title: Rt. state econ. dev. plan & process

PH Date: ____/____/____ Exec Session Date: ~~2-20~~ 3-4-14

Motion: OTP-A Amendment #: _____

MEMBER	YEAS	NAYS
Butler, Edward A, Chairman	✓	
Schlachman, Donna L, V Chairman	✓	
Kopka, Angeline A		
Gidge, Kenneth N	✓	
Hammond, Jill S	✓	
Mulholland, Catherine	✓	
Heden, Ruth S	✓	
McNamara, Richard D	✓	
Muns, Chris , Clerk	✓	
Scarlotto, Joe W	✓	
Williams, Kermit R	✓	
Hunt, John B	✓	
~~Flanders, Donald H~~ EMERICK, MARY	✓	
Belanger, Ronald J	✓	
Rice, Frederick C	✓	
Tucker, Pamela Z	✓	
~~Jones, Laura M~~ LITZ, DON	✓	
Murphy, Keith	✓	
Doolan, Ralph J		
Sandblade, Emily C	✓	
TOTAL VOTE:	18	0

Committee Report

CONSENT CALENDAR

March 12, 2014

HOUSE OF REPRESENTATIVES

REPORT OF COMMITTEE

The Committee on COMMERCE AND CONSUMER AFFAIRS to which was referred HB1416,

AN ACT establishing a state economic development plan and process. Having considered the same, report the same with the following amendment, and the recommendation that the bill OUGHT TO PASS WITH AMENDMENT.

Rep. Edward A Butler

FOR THE COMMITTEE

Original: House Clerk
Cc: Committee Bill File

COMMITTEE REPORT

Committee:	**COMMERCE AND CONSUMER AFFAIRS**
Bill Number:	**HB1416**
Title:	**establishing a state economic development plan and process.**
Date:	**March 6, 2014**
Consent Calendar:	**YES**
Recommendation:	**OUGHT TO PASS WITH AMENDMENT**

STATEMENT OF INTENT

As its title states, this plan requires of the DRED and the Division of Economic Development to create and operational state economic development plan. The prime sponsor worked closely with the Commissioner, and staff, of the department to make this bill something that the department can support and achieve. Though the department believes that most of what this bill requires is achievable within its current budget, and indeed is something that it is currently working to achieve, it also believes that additional funding – up to $50K – may be needed. Therefore the first report date was moved back to December of 2015, to allow for inclusion in the next budget cycle.

Vote 18-0.

Rep. Edward A Butler
FOR THE COMMITTEE

Original: House Clerk
Cc: Committee Bill File

CONSENT CALENDAR

COMMERCE AND CONSUMER AFFAIRS

HB1416, establishing a state economic development plan and process. **OUGHT TO PASS WITH AMENDMENT.**

Rep. Edward A Butler for COMMERCE AND CONSUMER AFFAIRS. As its title states, this plan requires of the DRED and the Division of Economic Development to create and operational state economic development plan. The prime sponsor worked closely with the Commissioner, and staff, of the department to make this bill something that the department can support and achieve. Though the department believes that most of what this bill requires is achievable within its current budget, and indeed is something that it is currently working to achieve, it also believes that additional funding – up to $50K – may be needed. Therefore the first report date was moved back to December of 2015, to allow for inclusion in the next budget cycle. **Vote 18-0.**

Original: House Clerk
Cc: Committee Bill File

HB 1416 -- OTPA

As its title states, this plan requires of the DRED and the Division of Economic Development to create and operational state economic development plan. The prime sponsor worked closely with the Commissioner, and staff, of the department to make this bill something that the department can support and achieve. Though the department believes that most of what this bill requires is achievable within its current budget, and indeed is something that it is currently working to achieve, it also believes that additional funding – up to $50K – may be needed. Therefore the first report date was moved back to December of 2015, to allow for inclusion in the next budget cycle.

